

JOB DESCRIPTION

Role: Telesales Executive

Salary & Benefits: Rs. 15,000 + incentives based on performance

Reporting: Team Leader

Location: Vadodara

Job Timing & Other info: Work timings as per UK Process (10:00am to 7:00pm UK time). This position is a full time, non exempt position. Background check will be required upon offer of employment. We “**GOWRIE HEALTHCARE PRIVATE LIMITED**” located in No.3, BP Estate, N.H. No.8, Opp. Sitaram Super Market, Chhani, Vadodara – 391 740.

General Description:

Telesales Executive will make Outbound Calls to our existing & potential customers seeking to purchase our pharmaceutical products. They will be responsible to make a healthy & clean relationship which leads to delight the customer with our products and our best services.

Primary Responsibilities:

- Make outgoing calls to all regular accounts and take orders.
- Work directly with customer via telephone and email for healthy sales.
- Daily Sales Target to be achieved.
- Educates customer on our products offering and services to increase the daily spend.
- Educate and explain product pricing and answering questions.
- Follow up with customer for any customer service related issues.
- Maintain accurate daily report and record of sales in sales tracker.

Secondary Responsibilities:

- Need to work under Team Leader & should be active in all challenging team activities.
- Should take initiatives for team and make healthy team atmosphere.
- Assisting Team & Team Leader for preparing reports and to achieve targets.

Essential Experience, Skills and Abilities:

- Should have excellent English communication.
- One or more years' experience of Sales Executives in a high volume fast, paced environment.
- Fresher can also apply.
- Should be active, enthusiastic skills and excellent verbal and written communication skills in English.
- Typing speed should be 25 & above per min.
- Should be computer savvy.
- Strong customer service and telesales skills.
- Problem solving and decision making skills.
- Superior closing skills.

Cab services available for Female candidates (Pickup & Drop).