

## **JOB DESCRIPTION**

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**Role:** Telesales Executive

**Salary & Benefits:** Rs. 15,000 + incentives based on performance

**Reporting:** Team Leader

**Location:** Vadodara

**Job Timing & Other info:** Work timings as per UK Process (10:00am to 7:00pm UK time). This position is a full time, non exempt position. Background check will be required upon offer of employment. We "GOWRIE HEALTHCARE PRIVATE LIMITED" located in No.3, BP Estate, N.H. No.8, Opp. Sitaram Super Market, Chhani, Vadodara – 391 740.

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### **General Description:**

Telesales Executive will make Outbound Calls to our existing & potential customers seeking to purchase our pharmaceutical products. They will be responsible to make a healthy & clean relationship which leads to delight the customer with our products and our best services.

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### **Primary Responsibilities:**

- Make outgoing calls to all regular accounts and take orders.
- Work directly with customer via telephone and email for healthy sales.
- Daily Sales Target to be achieved.
- Educates customer on our products offering and services to increase the daily spend.
- Educate and explain product pricing and answering questions.
- Follow up with customer for any customer service related issues.
- Maintain accurate daily report and record of sales in sales tracker.

### **Secondary Responsibilities:**

- Need to work under Team Leader & should be active in all challenging team activities.
- Should take initiatives for team and make healthy team atmosphere.
- Assisting Team & Team Leader for preparing reports and to achieve targets.

### **Essential Experience, Skills and Abilities:**

- Should be graduate and above.
- One or more years experience of Sales Executives in a high volume fast, paced environment.
- Fresher can also apply.
- Should be active, enthusiastic skills and excellent verbal and written communication skills in English.
- Typing speed should be 25 & above per min.
- Should be computer savvy.
- Strong customer service and telesales skills.
- Problem solving and decision making skills.
- Superior closing skills.

**Cab services available for Female candidates (Pickup & Drop).**